

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: August 13, 2015

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

Chairperson Brenda Marchwicki, Gregory M. Dantas, Lisa Pinsonneault, Olivia Byron, and William J. DeLuca, Real Estate Administrator, DBR.

Non Members Present:

Ellen Balasco, Deputy Chief of Legal Services, DBR, Lisa J. Crenca, Real Estate, DBR.

Chairperson Marchwicki called the meeting to order at 9:25 AM.

Discussion and approval of previous month's minutes.

Chairperson Marchwicki asked for a review of the minutes from the previous meeting for May. Gregory Dantas made a motion to accept the minutes from the May meeting and seconded by William DeLuca. Motion passed.

The following continuing education courses were reviewed submitted for June:

Olivia Byron presented the recommendations to the Board.

CAREER WEBSCHOOL (ONCOURSE LEARNING):

Renewals online:

- **52 ADA & Fair Housing**

3 CORE

- **54 Basic Real Estate Finance**

3 CEU

- **51 Real Estate Math**

3 CEU

- **57 Tax Advantages of Home Ownership**

6 CEU

- **56 Tax Free Exchanges**

3 CEU

**Gregory Dantas made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

MCKISSOCK LP:

Previously approved as regular CEU's, but would like these 4 courses submitted as Core:

- **Danger in Plain Sight: Understanding Lead Paint for Property Managers** **3 CORE**
- **Mortgages, Loans and Laws – How They Help Your Client**
 3 CORE
- **Simple Questions, Big Consequences:**
 How to Avoid Fair Housing Violations as a Property Manager
 3 CORE
- **What Real Estate Professionals Need to Know about FHA**
 3 CORE

New courses, online:

- **Getting Down to the Facts about Fair Housing**
3 CORE
- **Know the Code: Your Guide to the Code of Ethics**
3 CORE
- **The Nuts and Bolts of Commercial Real Estate**
4 CEU

- **TILA-RESPA Integrated Disclosure Rule**

3 CEU

**Gregory Dantas made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

**RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF
REALTORS:**

New course:

- **RICA230 Top Dogs**

28 CEU

**Gregory Dantas made a motion to approve the above course.
Seconded by Olivia Byron. All in favor. Motion passed.**

THE CE SHOP, INC:

Renewals online:

- **C005 Diversity: Your Kaleidoscope of Clients**

3 CORE

- **E009 Going Green: The Environmental Movement in Real Estate**

3 CEU

- **E013 Today's MLS: New Paradigms, Better Results**

3 CEU

**Gregory Dantas made a motion to approve the above courses.
Seconded by Olivia Byron. All in favor. Motion passed.**

THE RHODE ISLAND ASSOCIATION OF REALTORS:

Renewal, in classroom:

- **374 Good Management Means Satisfied Customers**

12 CEU

- **377 Green Remodeling**

3 CEU

- **378 Home Comfort: Heating, Cooling and Ventilation**

3 CEU

- **379 Situational Agency**

3 CORE

- **375 The Healthy Home**

3 CEU

- **376 Weatherization and Insulation**

3 CEU

Gregory Dantas made a motion to approve the above courses.

Seconded by Olivia Byron. All in favor. Motion passed.

NEW SCHOOLS & COURSES:

COUNCIL OF RESIDENTIAL SPECIALISTS (CRS is an affiliate of NAR)

430 N. Michigan Ave., Suite 300

Chicago, Illinois 60611

Phone: 800-462-8841

Education Director: Melinda Turnley

CE Coordinator: Regina Harvey

Gregory Dantas made a motion to approve the above courses.

Seconded by Olivia Byron. All in favor. Motion passed.

COUNCIL OF RESIDENTIAL SPECIALISTS (an affiliate of NAR):

New course:

- **CRS 121 Win-Win Negotiation Techniques**
8 CEU

WILLIAMS & STUART SCHOOL OF REAL ESTATE

870 Oaklawn Avenue

Cranston, RI 02920

**Education Director: James San Giovanni (Previously approved
as an instructor with the Department)**

WILLIAMS & STUART SCHOOL OF REAL ESTATE:

New course:

- **101 Salesperson Pre-Licensing**
45 Hours

Gregory Dantas made a motion to approve the above two new schools and courses. Seconded by Olivia Byron. All in favor. Motion passed.

INSTRUCTORS:

- **Brad R. Pelletier, Esq. : Attorney The RI Association of Realtors (RIAR)**
- **Chandra L Hall: Colorado Broker License Council of Residential Specialist (CRS)**
- **Mark T Romano, Esq. : Attorney The RI Association of Realtors (RIAR)**
- **Timothy P Silva: RES.0030534 The RI Association of Realtors (RIAR)**

Gregory Dantas made a motion to approve the above instructors. Seconded by Olivia Byron. All in favor. Motion passed.

Old Business: None

New Business:

Chairperson Marchwicki reported on being contacted by the Governor's office regarding the appointment of new members to the Board in the near future. She thanked all the members present for their support during her time as Chairperson.

Opportunity for Public Comment: None

Motion to adjourn made by Gregory Dantas and seconded by Lisa Pinsonneault. Motion passed.

Meeting adjourned at 9:45 AM.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator